

HAMMERSMITH Reports

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Weekly Report -- July 13, 2024

Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT July 13, 2024

USDA WASDE this week --- corn was down about \$4 m/t on the week, soybeans down by \$22 to 25 m/t, soymeal down by \$20 m/t and most wheat down by as much as \$15 m/t ---- certainly a down week.

Overall the WASDE report was bearish for everything but didn't seem to be too much of a surprise as the numbers were quite close to trade estimates prior to the report.

US corn production is seen as down by 1.6% in the WASDE while ending corn stocks are up by 11.7% For US soybeans, production is seen as up 6.5% with ending stocks up by 26.1%. Wheat too was bearish as production is seen increasing by 10.8% with ending stocks up by 21.9%.

On the "world" side of things, soybean production is seen as up by 6.7% and ending stocks up by 14.8%. Corn and wheat "world" numbers were largely unchanged.

There was some discussion in trade reports that corn prices could have hit bottom for now with a rally (short-term) expected. Reports also said that soybeans look to continue the path to lower prices --- just too many beans and too few exports resulting in heavy ending stocks. There was a comment in trade reports that the world wheat situation may be tighter than the USDA forecast and that wheat prices could move higher in coming weeks.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$25.00	Down \$1.00	
US Gulf to Spain: Panamax m/t	\$25.00	Down \$1.00	
US Gulf Israel: Panamax m/t	\$33.00	Up \$4.00	
US Gulf to Egypt: Panamax	\$33.00	Up \$4.00	
US Gulf Turkey: Panamax m/t	\$34.00	Up \$4.00	
US Gulf Morocco: Handi	\$46.00	Steady	

US Gulf Algeria/Tunisia: Handi	\$47.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$36.00	Up \$1.00	
US Gulf other Med: Handi	\$48.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf India : Panamax	\$52.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$51.00	Down \$1.00	
US Gulf China: Panamax	\$50.00	Down \$1.00	
US PNW Egypt: Panamax via Panama	\$51.00	Down \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$34.00	Steady	
US PNW Japan: Panamax	\$26.00	Down \$1.00	
US PNW China: Panamax	\$25.00	Down \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$54.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$60.00	Steady	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$70.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$40.00	Down \$1.00	
France/Germany to Jordan	\$42.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$36.00	Up \$1.00	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$46.00	Down \$3.00	
Argentina to China: Panamax	\$50.00	Down \$1.00	
Argentina to Japan: Panamax	\$51.00	Down \$1.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$37.00	Steady	
Argentina to Morocco: Handi	\$45.00	Down \$3.00	
Argentina to Libya: Handi	\$46.00	Down \$3.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$58.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$57.00	Steady	
Argentina to Spain: Panamax	\$37.00	Steady	
Argentina to Tunisia: Handi	\$46.00	Down \$3.00	
Brazil to Algeria/Tunisia: Handi	\$43.00	Steady	
Brazil to China: Panamax	\$46.00	Down \$1.00	
Brazil to Japan: Panamax	\$47.00	Down \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$42.00	Steady	

Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$65.00	Up \$1.00	
Australia to Europe: Panamax	\$74.00	Up \$1.00	
South Africa to Italy -- Handisize	\$46.00	Steady	
South Africa to Turkey – Handisize	\$47.00	Steady	
South Africa to Japan – Handisize	\$42.00	Steady	
South Africa to China -- Handisize	\$43.00	Steady	
<u>Black Sea freight</u>			
Black Sea to China: Panamax	\$57 Russia	Ukraine \$54	
Black Sea to Indonesia: Panamax	\$60 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$18 Russia	Ukraine \$26	
Black Sea to Egypt: 30,000	\$18 Russia	Ukraine \$27	
Black Sea to Iran: Panamax	\$50 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$26 Russia	Ukraine \$35	
Black Sea to Morocco – Handi	\$30 Russia	Ukraine \$41	
Black Sea to Tunisia/Algeria – Handi	\$29 Russia	Ukraine \$40	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$52	
Black Sea to Libya – Handi	\$30 Russia	Ukraine \$41	
Black Sea to Saudi: Panamax	\$47 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$19 Russia	Ukraine \$26	
Black Sea to South Africa – Handi	\$55 Russia		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$18.00	Up \$2.00	
Russia to Egypt – coaster 5,000 m/t	\$49.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$59.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$43.00	Down \$3.00	
Baltic Dry Index	1997	Up 31	
Baltic Capesize Index	3296	Down 43	
Baltic Panamax Index	1678	Up 132	
Baltic Supramax Index	1364	Up 39	
Baltic Handisize Index	741	Down 22	
Global Container Index - Freightos	5181	Up 159	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons

ALL PRICES ARE FOR August 2024/October 2024

Wheat, USA Soft Red Winter, US Gulf	USD 221<<232 Oct	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 245<<260 Oct	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210<<215 Oct	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 220<<225 Oct	
Wheat, Romania 12.5 pro	USD 230<<235 Oct	
Wheat, Superior, France, Rouen	USD 235<<240 Oct	
Wheat, milling, 12.0%, Argentina, Upriver	USD 265>>255 Oct	
Wheat, feed, Black Sea	USD 200/210	
Barley, France, Rouen port	USD 210/215	
Barley, feed, Argentina, upriver	USD 220/225	
Barley, feed, Black Sea, 30,000+	USD 175/180	
Barley, feed, Australia	USD 245/250	
Corn, 2YC FOB NOLA USA	USD 185<<195 Oct	
Corn, 3YC FOB USA Pacific northwest	USD 210<<215 Oct	
Corn, FOB Argentina port, upriver	USD 180>>170 Oct	
Corn, FOB Brazil port	USD 190<<195 Oct	
Corn, FOB France – Atlantic	USD 247-250 Spot	
Corn, FOB Romania	USD 200>>190 Oct	
Corn, FOB Russia	USD 195<<200 Oct	
Corn, FOB Ukraine, 30,000+ m/t	USD 185<<190 Oct	
Sorghum, FOB Argentina port	USD 260/270	
Sorghum, FOB Texas	USD 233<<238 Oct	
Soymeal, 48% protein, FOB NOLA	USD 420>>385 Oct	
Soymeal, 48% protein, USA, Rotterdam	USD 470>>430 Oct	
Soymeal, 47% pro, FOB Argentina	USD 365>>360 Oct	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 440/445	
Soymeal, 48% protein, FOB Brazil	USD 375>>365 Oct	
Soybeans, FOB NOLA	USD 440>>420 Oct	
Soybeans, Argentina, FOB	USD 420<<435 Oct	
Soybeans, Brazil, FOB	USD 430<<440 Oct	
Soybeans, Black Sea	USD 440<<445 Oct	
Corn Gluten Meal, USA FOB NOLA	USD 565/575	
Corn Gluten Feed, USA FOB NOLA	USD 210/215	
DDGS corn, 35 profat, USA FOB NOLA	USD 215/220	

**SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN
“INDICATION” FISHMEAL PRICES:**

Fishing in the Southern Region of Peru is now up to 12,200 m/t leaving 239,000 m/t open on the new July to December fishing quota. Weather is reported to have been difficult for fishing some days.

The final total for the North/Central fishing is at 2.43 million MT. Fishmeal yield is estimated to be 565,000 m/t. The trade estimates that sales could be as high as 555,000 m/t, which leaves little or nothing for sale.

There is lots of talk about the size of the next North/Central fishing quota with estimates from a low of 1.7 million m/t to over 2.0 million m/t.

Total fishmeal exports to the end of June are at 448,000 m/t with China getting 406,000 m/t. What would we do without China? Single buyer markets are always a big worry.

There has been some talk about a possible La Nina event near the end of 2024 which could affect the next fishing season but it is too early to know for sure.

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Standard Herring	64% protein	1,775
Danish standard fishmeal	71% protein	1,995
Peru fishmeal	65% protein	1,655
Chile fishmeal	66% protein	1,685
Iceland fishmeal	71% protein	1,985

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1500/1520	
67% protein 150 TVN	1550/1570	
67n% protein 120 TVN	1600/1620	1620/1640
67% protein 1000 hist, 120 TVN	1650/1670	1670/1690

68% protein 500 hist, 100 TVN	1800/180	1800/1820
Fish oil, crude bulk	5,500	5,000/5,300
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	6,500/7,000	6,300/6,500

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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