

# HAMMERSMITH Reports

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SATURDAY, JANUARY 13, 2024

Weekly Report -- January 13, 2024

## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT JANUARY 13, 2024

Aha, WASDE week, as expected, a report full of surprises. All grain and oilseed prices moved lower on the results of the WASDE. World ending stocks for corn, wheat and soybeans were higher while world corn production was seen as 13.7% higher with world stocks up by 10.0%. World wheat stocks are up by 1.8% while world soybean stocks were only up 0.4%

As the week ended, USA corn prices were down by about USD 5 m/t with soybeans down by USD 12 m/t and soymeal down USD 7 to 10 m/t. USA winter wheat was down by USD 4 to 6 m/t with spring wheat down by USD 4 m/t.

Corn futures prices are now at the contract low as both production and stocks are higher. Trade experts feel that corn prices will move lower perhaps by USD 13 to 15 m/t in the coming days. Soybean prices dropped quickly after the report but then moved back a little as bargain hunters bought some beans. Experts say that soybeans could move lower but not all are certain about that. Larger stocks pushed wheat prices lower with most traders expecting even lower prices.

Next week should be quite exciting for grain and oilseed prices.

#### Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

**Dry bulk freight is moving lower due to Chinese New Year and the drop in nearby demand. However, the Red Sea problems that are mainly affecting container vessels continues to push container ocean freight higher. Fertilizer shipments from Jordan and Egypt to the major markets in Asia are having some difficulty moving as are Black Sea grain shipments to Asia. EU grain shipments to China are said to be rerouting around Africa.**

US Gulf to Europe: Panamax	\$28.00	Down \$5.00	
US Gulf to Spain: Panamax m/t	\$28.00	Down \$5.00	
US Gulf Israel: Panamax m/t	\$36.00	Down \$6.00	

US Gulf to Egypt: Panamax	\$36.00	Down \$6.00	
US Gulf Turkey: Panamax m/t	\$37.00	Down \$6.00	
US Gulf Morocco: Handi	\$39.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$40.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$41.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$58.00	Down \$3.00	
US Gulf China: Panamax	\$57.00	Down \$3.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$25.00	Down \$7.00	
US PNW China: Panamax	\$24.00	Down \$7.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$60.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$69.00	Steady	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$82.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$40.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$62.00	Steady	
Argentina to China: Panamax	\$47.00	Down \$4.00	
Argentina to Japan: Panamax	\$48.00	Down \$4.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$36.00	Down \$1.00	
Argentina to Morocco: Handi	\$61.00	Steady	
Argentina to Libya: Handi	\$62.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$59.00	Up \$2.00	
Argentina to Spain: Panamax	\$36.00	Down \$1.00	
Argentina to Tunisia: Handi	\$62.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$40.00	Down \$5.00	
Brazil to Japan: Panamax	\$41.00	Down \$5.00	
Brazil to South Korea: Panamax	\$48.00	Steady	

Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$52.00	Down \$1.00	
Australia to Europe: Panamax	\$61.00	Steady	
<b><u>Black Sea freight</u></b>			
Black Sea to China: Panamax	\$62 Russia	Ukraine \$57	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$24 Russia	Ukraine \$28	
Black Sea to Egypt: 30,000	\$20 Russia	Ukraine \$28	
Black Sea to Iran: Panamax	\$53 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$27 Russia	Ukraine \$36	
Black Sea to Morocco – Handi	\$29 Russia	Ukraine \$48	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia	Ukraine \$47	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$29 Russia	Ukraine \$48	
Black Sea to Saudi: Panamax	\$45 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$16 Russia	Ukraine \$28	
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$44.00	Corrected	
Russia to Egypt – coaster 5,000 m/t	\$83.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$65.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$94.00	Down \$1.00	
Baltic Dry Index	1460	Down 650	
Baltic Capesize Index	2172	Down 1626	
Baltic Panamax Index	1410	Down 256	
Baltic Supramax Index	1088	Down 124	
Baltic Handysize Index	616	Down 79	
Global Container Index - Freightos	2613	Up 124	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR February 2024/April 2024

Wheat, USA Soft Red Winter, US Gulf	USD 254<<258 May	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 283<<286 May	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210<<220 May	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 242<<245 May	
Wheat, Romania 12.5 pro	USD 247<<255 May	
Wheat, Superior, France, Rouen	USD 244<<250 May	
Wheat, milling, 12.0%, Argentina, Upriver	USD 240<<255 May	
Wheat, feed, Black Sea	USD 200/210	
Barley, France, Rouen port	USD 222/225	
Barley, feed, Argentina, upriver	USD 225/230	
Barley, feed, Black Sea, 30,000+	USD 190/195	
Barley, feed, Australia	USD 255/260	
Corn, 2YC FOB NOLA USA	USD 200<<205 May	
Corn, 3YC FOB USA Pacific northwest	USD 220<<225 May	
Corn, FOB Argentina port, upriver	USD 215>>200 May	
Corn, FOB Brazil port	USD 220>>205 May	
Corn, FOB France – Atlantic	USD 221/224	
Corn, FOB Romania	USD 215<<220 May	
Corn, FOB Russia	USD 215<<230 May	
Corn, FOB Ukraine, 30,000+ m/t	USD 185<<190 May	
Sorghum, FOB Argentina port	USD 280/290	
Sorghum, FOB Texas	USD 258/263	
Soymeal, 48% protein, FOB NOLA	USD 425<<410 May	
Soymeal, 48% protein, USA, Rotterdam	USD 460<<445 May	
Soymeal, 47% pro, FOB Argentina	USD 435>>375 May	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 490/495	
Soymeal, 48% protein, FOB Brazil	USD 420>>380 May	
Soybeans, FOB NOLA	USD 470<<475 May	
Soybeans, Argentina, FOB	USD 445>>415 May	
Soybeans, Brazil, FOB	USD 440>>430 May	
Soybeans, Black Sea	USD 470<<490 Apr	
Corn Gluten Meal, USA FOB NOLA	USD 630/640	
Corn Gluten Feed, USA FOB NOLA	USD 225/230	
DDGS corn, 35 profat, USA FOB NOLA	USD 255>>245 Apr	


Prices softened this week for all corn coproducts as corn prices in the US moved lower and the cost of domestic transport in the US was weaker. Nearby DDGS prices are said to be down by as much as USD 15 m/t. Trade reports say that some of the drop in FOB US prices is due to the much higher container freight rates as exporters try to hold on to export business.

Container freight rates continue to move higher, which is going to keep buyers out of the market, at least for the short term.

The higher container freight rates will have a serious effect on exports of both DDGS and corn gluten meal, much of which goes in containers. CNF prices in containers are up by as much as USD 30 m/t to some destinations.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:

The North/Central Peru fishing season has officially come to an end on January 13, 2004. Fishing is said to have been halted as spawning has begun.

The latest catch numbers, as of January 11, show a total of 1,252,700 m/t landed which had left 429,300 m/t on the quota.

Fishmeal production to January 11 is estimated to be 282,600 m/t with fishoil production at 5,800 m/t.

There has been no change in prices this week and sales booked still stand at about 250,000 m/t, which would only leave about 35,000 m/t unsold. It is likely that fishmeal prices will move higher due to the limited stock available for sale.

### European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Standard Herring	64% protein	1,825
Danish standard fishmeal	71% protein	2,045
Peru fishmeal	65% protein	1,965
Chile fishmeal	66% protein	1,975
Iceland fishmeal	71% protein	2,080

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1550/1570	
67% protein 150 TVN	1650/1670	
67% protein 120 TVN	1800/1820	1820/1840
67% protein 1000 hist, 120 TVN	1900/1920	1920/1940
68% protein 500 hist, 100 TVN	2000/2020	2050/2070
Fish oil, crude bulk	No prices	5,100/5,200
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	12,000+	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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